

**I'm not robot!**



## OUR PURPOSE

Changing lives, building stronger communities



**sureway**  
employment & training



**MediSavers®**  **MediSavers™ EHSAN** 

HEALTHCARE MEMBERSHIP PROGRAM  
PROGRAM KESALAHAN PENGOBATAN KEMERIAHAN

## OUR VISION

To be the leading digital healthcare management provider

## OUR MISSION

To provide affordable healthcare membership program through our professional business partners



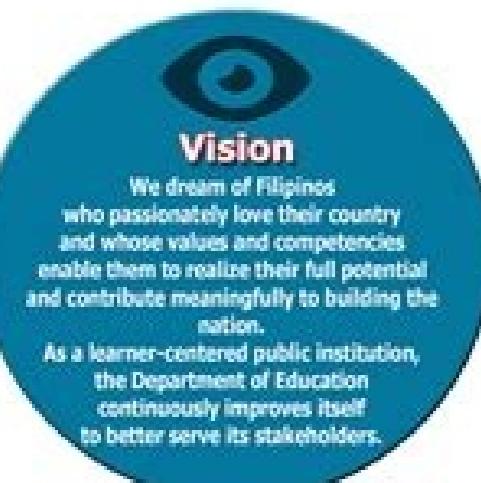
MISSION, VISION & VALUES



To be a reliable partner in global pharmaceutical industry. Contribute to improving the quality of human life.

- Quality first
- Customer Oriented
- Innovation Focused

- Reliability
- Integrity
- Quality
- Innovation
- Teamwork



Betterup mission. Betterup mission statement.

Let's do it, a company whose mission is human transformation best has a new thought on the employer/employee relationship. We do. We can't do this, but you'll start to notice it from the first interview. Our candidate experience is also different. And when you get an offer from us (and you accept it), you get much more than a salary. Get a personal improvement coach, a development plan, a trained and trained manager, the most amazing team you've ever met (yes, each with your own personal improvement coach) and, above all, the work that counts. This makes an amazingly focused and fulfilling work experience. Frankly, it's not for everyone. But for people with fire in their belly, it's a move that changes, that makes their career, that joins... Incentive culture and full of feeling. If this seems exciting - and the description of the work below looks like an FIT - we should really start talking. We are looking for bold and passionate sellers to increase our growth, pioneer of our company sales development team and bring BetterUp coaching to the pockets of many organizations worldwide. As part of our sales team, you would play a key role in achieving BetterUp's vision. It's an exciting moment as we continue to grow and attract new and passionate people who are ready to help bring our company to the next level. We hope you will become familiar with our unique corporate vision and culture and discover the passion that guides our elite team. What will you do to bring an enthusiastic and guided approach to generation and sales qualification through prospecting, cold calls, e-mail, social media Offigjone, etc. You will work in collaboration with our corporate account managers or managers/business accounts, focusing on the generation of new activities and existing expansion. While you call the shots, the BetterUp team has your back every step of the way, with talent and leadership committed to giving you the support and resources you need to provide the best sales experience possible. Fully utilize all BetterUp sales engagement, funnel management, and prospecting tools. You will work directly with your sales development leader, as well as our broader sales team. If you have some or any of the following please apply: A Minimum 1+ years of proven SDR/BDR or quota carrying sales experience. Exceptional communication skills (written, verbal) coupled with excellent listening skills and a positive, sincere phone presence. Self motivated with extremely high drive to build something life-changing and not to exceed quota(s) A Salesforce, G-suite and Outreach experience preferred. Benefits: At BetterUp, we are committed to living out our mission every day and that starts with providing benefits that allow our employees to care for themselves, support their families, and give back to their community. A Access to BetterUp coaching: one for you and one for a friend or family member A A competitive compensation plan with opportunity for advancement. Medical, dental and vision insurance Flexible paid time off Per year. A All federal/statutory holidays observed 4 BetterUp Inner Work days (5 Volunteer Days to give back Learning and Development stipend Company wide Summer & Winter breaks Year-round charitable contribution of your choice on behalf of BetterUp 401(k) self contribution. We are dedicated to building diverse teams that fuel an authentic workplace and sense of belonging for each and every employee. We know applying for a job can be intimidating, please don't hesitate to reach out A we encourage everyone interested in joining us to apply. BetterUp Inc. provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, disability, genetics, gender, sexual orientation, age, civil status, veteran status. In addition to federal law requirements, BetterUp Inc. complies with applicable state and local laws governing non-discrimination in employment wherever the company has facilities. This policy applies to all terms and conditions of work, including recruitment, recruitment, placement, promotion, termination, dismissal, recall, transfer, leaves of absence, compensation and training. Let's face it, a society whose mission is human transformation better to have some fresh thoughts on the employer/employee relationship. Yeah. We can't beg this whole thing, but you'll start to notice from the first interview. Our candidate experience is also different. And when you get an offer from us (and you accept it), you get much more than a salary. Get a personal improvement coach, a development plan, a trained and trained manager, the most amazing team you've ever met (yes, each with your own personal improvement coach) and, above all, the work that matters. This is for an extraordinarily focused and satisfying work experience. Frankly, it's not for everyone. But for people with fire in their belly, it's a move that changes, that makes their career, that joins... Incentive culture and full of feeling. If this sounds exciting - and the job description below feels like a form - we should really start talking. In 2021 better offices open in Munich, London and Amsterdam. In less than six months after the launch of BetterUp Europe, we approach 100 employees in five countries. 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